

























	Active/Pending Inventory	Closed Sales	Total Closed Sales Dollars	Average Days on Market
<b>CARMEL</b>	 <b>0%</b> 248 2016 <b>249</b> 2017	 <b>12%</b> 33 2016 <b>37</b> 2017	 <b>37%</b> \$43.4M 2016 <b>\$59.5M</b> 2017	 <b>-27%</b> 89 2016 <b>65</b> 2017
<b>CARMEL VALLEY</b>	 <b>17%</b> 52 2016 <b>61</b> 2017	 <b>-10%</b> 10 2016 <b>9</b> 2017	 <b>-7%</b> \$9.49M 2016 <b>\$8.86M</b> 2017	 <b>-5%</b> 74 2016 <b>70</b> 2017
<b>PEBBLE BEACH</b>	 <b>15%</b> 91 2016 <b>105</b> 2017	 <b>-7%</b> 14 2016 <b>13</b> 2017	 <b>-34%</b> \$47.6M 2016 <b>\$31.4M</b> 2017	 <b>-1%</b> 168 2016 <b>167</b> 2017
<b>MONTEREY</b>	 <b>-11%</b> 135 2016 <b>120</b> 2017	 <b>42%</b> 19 2016 <b>27</b> 2017	 <b>22%</b> \$17.3M 2016 <b>\$21.2M</b> 2017	 <b>-37%</b> 52 2016 <b>33</b> 2017
<b>PACIFIC GROVE</b>	 <b>-18%</b> 62 2016 <b>51</b> 2017	 <b>23%</b> 13 2016 <b>16</b> 2017	 <b>3%</b> \$13.9M 2016 <b>\$14.4M</b> 2017	 <b>16%</b> 61 2016 <b>71</b> 2017
<b>SEASIDE/ SAND CITY</b>	 <b>-8%</b> 62 2016 <b>57</b> 2017	 <b>50%</b> 12 2016 <b>18</b> 2017	 <b>48%</b> \$6.25M 2016 <b>\$9.26M</b> 2017	 <b>19%</b> 26 2016 <b>31</b> 2017

## Median Sales Price

